

Austin Pets Alive!
Financial Highlights
(\$ in Thousands)

| | <u>2014</u> | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|
| <u>Revenues</u> | | | | | |
| Grants and contributions | \$2,784 | \$3,905 | \$1,794 | \$1,097 | \$717 |
| Adoption revenue | 742 | 605 | 669 | 512 | 426 |
| Other revenues | 135 | 134 | 198 | 116 | 140 |
| Total revenues | <u>3,661</u> | <u>4,645</u> | <u>2,660</u> | <u>1,725</u> | <u>1,282</u> |
| <u>Expenses</u> | | | | | |
| Program services | 2,988 | 2,483 | 2,107 | 1,426 | 1,065 |
| Management and general | 368 | 308 | 205 | 147 | 80 |
| Fundraising | 260 | 266 | 106 | 84 | 30 |
| Total expenses | <u>3,616</u> | <u>3,058</u> | <u>2,418</u> | <u>1,657</u> | <u>1,175</u> |
| Revenues in excess of expenses | 45 | 1,587 | 242 | 68 | 108 |

| | <u>12/31/14</u> | <u>12/31/13</u> | <u>12/31/12</u> | <u>12/31/11</u> | <u>12/31/10</u> |
|-----------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <u>Balance Sheet Data</u> | | | | | |
| Cash * | \$1,478 | \$1,633 | \$355 | \$216 | \$92 |
| Restricted cash | - | - | 77 | - | 73 |
| Contributions receivable | 561 | 393 | - | - | - |
| Other assets | 372 | 294 | 181 | 95 | 34 |
| Total assets | <u>2,410</u> | <u>2,320</u> | <u>613</u> | <u>312</u> | <u>199</u> |
| Current liabilities | 144 | 86 | 84 | 58 | 13 |
| Long-term debt | 22 | 33 | 33 | - | - |
| Unrestricted net assets | 1,650 | 1,807 | 419 | 253 | 131 |
| Temporarily restricted net assets | 595 | 393 | 77 | - | 54 |
| Total liabilities and net assets | <u>2,410</u> | <u>2,320</u> | <u>613</u> | <u>312</u> | <u>199</u> |

* The 12/31/13 cash balance includes a single donation received from Maddie's Fund in the amount of \$1.26 million.

The 2014 and 2013 financial statements were audited by an independent public accounting firm. The opinion rendered was as follows: "In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Austin Pets Alive, Inc. as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America."

Analytical Reviews were conducted by independent public accountants for the years 2010-2012. The opinion for each of these years was as follows: "Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with the accounting principles generally accepted in the United States of America."

APA! Revenue & Expense Graphs

